Integrated Insurance Consulting, LLC
2022 Webinar Series – Part II

Assist – Consult – Partner

Below is a listing of our NEW and upcoming CFP® CE Webinars. Each course is 1 hour long.

Learn more about our Complimentary CFP® CE programs currently available to present to your team, firm, study group and centers of influence.

W#1 | Long-Term Care: Client Concerns & Solutions
October 5, 2022 – 10:00am CT

REGISTER HERE

A long-term care event can significantly disrupt a smooth retirement. This educational event addresses the risks, odds, and costs of needing care today. We highlight important discussion questions to have with a client to formulate their plan for care. We explore the long-term care insurance options available today while addressing the pros and cons of each to help narrow down the best option for them to consider.

Attendees will receive advisor and consumer friendly educational tools as well as a LTC Pricing comparison for the options discussed.

W#2 | Top Life Insurance Planning Mistakes & Best Practices
November 2, 2022 - 10:00am CT

REGISTER HERE

This presentation addresses common mistakes made in life insurance planning with emphasis on how to identify, avoid and improve them. We address commonly seen beneficiary and ownership mishaps and discuss important issues to be aware of when planning for business owners and high-net worth clients.

Our goal is to provide advisors with greater insight to the do's & don'ts of insurance planning to help them better serve their client protection needs.

Attendees will receive a list of common mistakes and best practices along with resource guides addressing ownership/beneficiary arrangements and policy changes.

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INTEGRATED INSURANCE CONSULTING

W#3 | Anatomy of an Annuity
December 7, 2022 – 10:00am CT

REGISTER HERE

This presentation analyzes different fixed annuity products available in today's marketplace. We discuss the litany of acronyms and make sure you understand how each annuity chassis works. We explain the various indexing options and uncover actual historical returns.

Attendees will gain a better understanding of how annuities really work as we dissect annuity ledgers. We provide you with key design questions to help you decide if and which annuity can enhance the goals of your client.

Attendees will receive resources on annuity terminology and choices along with ownership and beneficiary guides.

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